Office of the Superintendent of Schools MONTGOMERY COUNTY PUBLIC SCHOOLS Rockville, Maryland

December 11, 2025

MEMORANDUM

APPROVED BY BOARD

To:

Members of the Board of Education

From:

Thomas W. Taylor, Superintendent of Schools W. Jaylor

Subject:

Procurement Contracts of \$25,000 or More

[] Information

Action [X]

Superintendent Recommendation:

The superintendent recommends that the Board of Education approve the request to expend up to the indicated values for procurement contracts of \$25,000 or more under the Annotated Code of Maryland, Education Article §5-112, §5-112 (a)(3), and Board of Education Policy DJA, MCPS Procurement Practices and Bid Awards, as applicable. These contracts can support districtwide purchases and may not be limited to a specific division. Every item represents requested authorization for 100 percent of the budget for that item, unless otherwise noted.

Formal bids and requests for proposals (RFPs) were obtained and evaluated by the Department of Procurement, Division of Financial Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in the Department of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following calendar year, is available in the Funding Accountability and Transparency database on the Montgomery County Public Schools (MCPS) website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

WHEREAS, It is recommended that Request for Proposal Early Childhood Center #3 Design-Build Project, be rejected. A new Request for Proposal will be issued at a later date due to the re-evaluation of the project schedule and scope of work; and

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, Funds have been budgeted in the amount of \$316,378 for the purchase of vehicles through Sourcewell Cooperative Purchasing Contract RFP-032824-NVS, Truck Purchase of Class 4-8 Chassis; now therefore be it

Resolved, That trucks be purchased and financed for a six-year term in the amount of \$316,378 under the Master Lease/Purchase Agreement with Banc of America Public Capital Corporation; and be it further

<u>Resolved</u>, That having been duly advertised or justified, the following contracts be awarded with the spending authority up to the values indicated, with the most responsive and responsible bidders or offerors meeting specifications as follows

Division of Equity and Organizational Development

Bid Name: Diploma and Certificate Covers

Responsible Departments: Department of Shared Accountability **Description**: This is a request to approve the new annual contract

for the purchase of diploma and certificate covers.

Awardee:

Jostens, Inc., Minneapolis, Minnesota

\$49,000

Division of Technology Services

9201.7

Contract Name: Maintenance/Support for Access Control

Security Systems—Extension

Responsible Department: Department of Cybersecurity and

Technology Infrastructure

4311.1 *Description*: This is a request to approve the annual extension of the contract for software support and maintenance of the access

control security systems in the elementary schools, installed under

RFP 4248.2, Elementary School Access Control Systems.

Funding Source: Capital Funds

Awardee:

Maxxess Systems, Inc., Anaheim, California

\$52,415

Contract Name: Core Internet—Extension

Responsible Department: Department of Cybersecurity and

Technology Infrastructure

M024-47001-240000342 **Description**: This is a request to exercise the third year of five possible annual extensions of the contract for the purchase of E-rate services. MCPS is using the Universal Service Administrative Company (E-Rate) Federal Communications Commission Form 470-240000342 for competition for Core Internet services. To be considered for E-Rate reimbursement for

Fiscal Year 2027, all contracts must be approved by the Board of Education prior to filing the E-Rate 471 application due in March 2026.

Awardee:

Zayo Group Holdings, Inc., dba Zayo Network Services, LLC, Denver, Colorado

\$162,500

Contract Name: E-Rate Consulting Services—Extension **Responsible Department:** Department of Cybersecurity and Technology Infrastructure

088.23.B5

Description: This is a request to exercise the third of five possible annual extensions of the contract bridged through the Howard County Public School System for the purchase of E-rate consulting services and guidance. MCPS uses this consultant to assist in the preparation of the E-rate forms that are submitted to the federal government for reimbursement of internet connectivity costs. The forms must conform to U.S. Federal government requirements.

Awardee:

Funds For Learning LLC, Edmond, Oklahoma

\$65,000

Bid Name: Audio and Visual Equipment and

Supplies—Extension

Responsible Departments: Department of Cybersecurity and Technology Infrastructure, and Department of Educational Technology

7004.16

Description: This is a request to exercise the first of four possible extensions of the annual contract for the purchase of audio and visual equipment and supplies used in schools and offices.

Awardees:

525 Technologies, Lawrenceville, Georgia [DBE-Owned]
B&H Photo & Electronics Corp, dba B&H Photo Video, New York, New York
Nicholas P. Pipino Associates, Inc., Jessup, Maryland School Specialty, LLC, Greenville, Wisconsin

Total: [Invoice amounts will be based on individual requirements]

\$140,000

Division of Facilities Management

9449.2

Bid Name: Flooring Materials—Extension

Responsible Department: Department of Facility Maintenance

4047.10 **Description**: This is a request to exercise the first of three possible

annual extensions of the contract to provide flooring materials to be used by the staff at the Department of Facility Maintenance.

Awardee:

South River Floors, Inc., Annapolis, Maryland

\$90,000

Bid Name: Generators Inspection, Testing, Preventive

Maintenance and Repair Services—Extension

Responsible Department: Department of Facility Maintenance

Description: This is a request to approve the fourth and final extension of the annual contract to provide inspection, testing,

and preventive maintenance services and repairs to generators

in all MCPS schools.

Awardees:

Cummins, Inc., Glen Burnie, Maryland Kelly Generator & Equipment, Inc., Owings, Maryland

Total: [Invoice amounts will be based on individual requirements]

\$500,000

Bid Name: Kitchen Servery Replacement—Extension

Responsible Department: Department of Planning and

Construction

9740.3 **Description**: This is a request to exercise the second of four

possible annual extensions of the contract for the furnishing, delivery, and replacement of existing kitchen serving lines with

new kitchen serving lines at various facilities.

Awardee:

Singer Equipment Company, Inc., Belcamp, Maryland

\$750,000

Division of District Operations

RFQ Name: Student Photography Services for Montgomery

County Public Schools—Extension

Responsible Department: Department of Materials Management

4347.3 **Description**: This is a request to exercise the second extension of the annual contract for student photography services. MCPS has

prequalified photographers for photography services, annual portraits for all MCPS schools. This extension adds vendor, Strawbridge Studios, Inc.

Awardees:

Barksdale School Portraits, Aston, Pennsylvania

Cady Studios LLC, Alpharetta, Georgia

Commonwealth Imaging, dba Classic Photography & Imaging,

Elkridge, Maryland

F. Paul Galeone Photographers, Inc., dba Galeone Photographers

and Color Lab, Hunt Valley, Maryland [DBE-Owned]

Freed Photography, Inc., Bethesda, Maryland

Jason A. Johnson, dba Little Red School House Photography,

Forest Hill, Maryland

Nationwide Studios, dba Legacy Studios,

Hendersonville, Tennessee

School Pictures Inc., Columbia, Maryland

[DBE-Owned]

Shutterfly Holdings, Inc., dba Shutterfly Lifetouch, LLC,

San Jose, California

Strawbridge Studios, Inc., Durham, North Carolina

Victor O'Neill Studios, LLC, Chantilly, Virginia

Walsworth Publishing Company, Inc., Marceline, Missouri

Total: [*Invoice amounts will be based on individual requirements*]

\$0

Division of Communications

Bid Name: Binding Equipment and Supplies

Responsible Department: Department of Editorial, Graphics

and Publishing Services

8523.1 **Description:** This is a request to approve this sole source for the provision of services by Standard Graphics Mid-Atlantic, which is the sole authorized dealer of the fastback document binding system, accessories, and supplies for the State of Maryland.

Awardee:

Standard Graphics Mid-Atlantic, Inc., Arlington, Virginia

\$30,000

Bid Name: Printing Equipment

Responsible Department: Department of Editorial Graphics

and Publishing Services

8521.1 **Description**: This is a request to approve a new contract to

purchase a high-speed programmable paper cutter machine for use by the Print Shop to enhance their custom printing operation,

which will provide a strong return on investment.

Awardee:

Atlantic Graphic Systems, Inc., Columbia, Maryland

\$79,710

Division of Teaching and Learning

BID Name: Photographic Equipment and Supplies—Extension

Responsible Department: Department of Curriculum

Development

7050.12 **Description**: This is a request to exercise the second of three

possible annual extensions of the contract to purchase

photographic equipment and supplies, used with the photography

curriculum, by staff and students.

Awardees:

Service Photo Supply, Inc., Baltimore, Maryland WB Hunt Co. Inc., dba Hunt's Photo and Video, Melrose. Massachusetts

Total: [Invoice amounts will be based on individual requirements]

\$256,969

RFP Name: Out of School Time Academic Support and

Enrichment Programs

Responsible Department: Department of Academic Programs

Description: This is a request to add new vendors and additional funding to the contract for academic support and enrichment providers for proven, evidence-based, culturally relevant programs targeted to engage diverse student populations and meet the needs of MCPS' most underserved students. These programs aim to provide mentoring to young students, academic support, and

after-school sports.

Awardees:

4971.1

Dennis McCamery, Bowie, Maryland Elite Soccer Youth Development Academy, Inc., Silver Spring, Maryland Story Tapestries, Inc., Poolesville, Maryland

Total: [Invoice amounts will be based on individual requirements]

\$7,500

Division of Transportation Services

BID Name: Automotive Batteries—Extension

Responsible Division: Division of Transportation Services

7102.7 **Description**: This is a request to approve the first of three possible annual extensions of the contract for the purchase of

automotive batteries. The Division of Transportation Services, Fleet Maintenance, is responsible for automotive batteries for

all MCPS vehicles.

<u>Awardee</u>:

The Best Battery Company, Inc., Baltimore, Maryland

\$183,000

Division of Safety and Emergency Management

Bid Name: Two-Way Radios

Responsible Division: Division of Safety and Emergency

Management

VA-240110-SECO **Description:** This is a request to exercise the second of four possible extensions of the contract, bridged through the Commonwealth of Virginia, for two-way Radios used in

schools and by MCPS security personnel.

Awardee:

Radio Systems Integrators Inc., Rockville, Maryland

\$650,000

Division of School Leadership and Improvement

RFQ Name: Quote for Homecoming and Prom DJ Services **Responsible Division**: Division of School Leadership and

Improvement

9810759

Description: This is a request to approve the contract for DJ services for homecoming and prom at Richard Montgomery High School, to also include LED walls, flooring, drapes, etc. Formerly, such transaction was approved through school financial operations as value did not exceed threshold requiring Board of Education approval. Supplementary requests may be forthcoming as other high schools may use the same vendor, which will require Board of Education approval for the additional amounts.

Funding Source: Individual School Independent Activity Funds through fundraising efforts.

Awardee:

Electric Entertainment, LLC, dba Electric Events DC, Gaithersburg, Maryland

\$33,250

\$0

1134.5

4291.4

Division of Specialized Support Services

RFP Name: Occupational Therapy and Physical Therapy Services for Students with Disabilities—Extension

Responsible Department: Special Education Services

Description: This is a request to extend the final annual extension by an additional six months through June 30, 2026, to prequalify contractors for occupational and physical therapy services for students with disabilities. Contractors are used when MCPS has a greater need than what can be provided by internal staff. Funds in the amount of \$125,000, which were approved at the August 21, 2025, Board meeting (Resolution No. 383-25), are sufficient through the end of the contract term

Awardees:

Associated Professional Rehabilitation Services, Inc., dba RSI-Rehabilitation Services, Inc., Brookeville, Maryland [DBE-Owned]
The Stepping Stones Group, Chicago, Illinois Maxim Healthcare Services, Inc., Columbia, Maryland Soliant Health, Inc., Jacksonville, Florida Sunbelt Staffing LLC, Jacksonville, Florida

The Therapy Spot LLC, dba Pediatric Development Services, Pikesville, Maryland [DBE-Owned]

Virtus et Scientia LLC, Lanham, Maryland [DBE-Owned]

Total: [Invoice amounts will be based on individual requirements]

RFP Name: Interpreting Services for Deaf/Hard of Hearing Individuals—Extension

Responsible Department: Special Education Prekindergarten and Related Services and Physical Disabilities

Description: This is a request to extend the final extension by an additional six months for prequalified vendors to provide interpreting services to MCPS students, staff, and parents who are deaf or hard of hearing through June 30, 2026. Funds in the amount of \$320,000, which were approved at the August 21, 2025, Board meeting (Resolution No. 383-25) are sufficient through the end of the contract term.

Awardees:

TRJ Bridges, LLC, dba Accessible Integrated Media, Glen Dale, Maryland Connected Communications, LLC, Gaithersburg, Maryland [DBE–Owned]

Davida B. Fonner, Silver Spring, Maryland

[DBE-Owned]

Effrem Young, Waldorf, Maryland

[DBE-Owned]

Frederick Interpreting Agency, Jiamsville, Maryland

[DBE-Owned]

Gina Marie Bivens, Takoma Park, Maryland

Gifted Intermediate Holdings II, Inc., dba Gifted Nurses, LLC,

dba Gifted Healthcare, Metairie, Louisiana

Hilary Hayes, Olney, Maryland

[DBE-Owned]

HIS Sign, LLC, Ashburn, Virginia

Joyful Signing, LLC, Accokeek, Maryland

Karina Tracy Shelton, Silver Spring, Maryland

[DBE-Owned]

Latisha Kama, Columbia, Maryland

[DBE-Owned]

Marla Rishty, Rockville, Maryland

[DBE-Owned]

Purple Communications Inc., Austin, Texas

Visual Language Associates, Silver Spring, Maryland

Total: [Invoice amounts will be based on individual requirements]

\$0

RFP Name: Music and Art Therapy Services—Extension **Responsible Departments**: Department of Special Education Compliance and Department of Special Education Prekindergarten and Related Services

4890.1

Description: This is a request to approve an extension of the RFP term by an additional six months, through June 30, 2026, for music therapy and art therapy services to students with disabilities, on an as-needed basis for varying lengths of time. Funds in the amount of \$60,000, which were approved at the August 21, 2025, Board meeting (Resolution No. 383-25).

Awardees:

Levine Music, Inc., Washington, D.C. Melody Music Therapy, Gaithersburg, Maryland

Total: [Invoice amounts will be based on individual requirements]

\$40,000

TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE

\$3,089,344

TWT:IAW:amd Attachment

Bid Activity Report December 11, 2025

		No. of Vendors	No. DBE Vendors	Total No. of Bids	Total No. of DBE Bids	Total No. of Bids	Total No. of DBE Contracts
BID/RFP No.	BID NAME	Mailed	Mailed	Received	Received	Awarded	Awarded
9201.7	Diploma and Certificate Covers	25	9	4	0	-	0
4311.1	Maintenance/Support for Access Control Security Systems—Extension				N/A		
M024-47001- 240000342	Core Internet—Extension				N/A		
088.23.B5	E-Rate Consulting Services—Extension		Bridge	ed through H	loward Coun	Bridged through Howard County Public Schools	ools
7004.16	Audio and Visual Equipment and Supplies—Extension	39	6	5	1	4	1
4047.10	Flooring Materials—Extension	17	8	3	1	1	0
9449.2	Generators Inspection, Testing, Preventive Maintenance and Repair Services—Extension	10	9	4	0	2	0
9740.3	Kitchen Servery Replacement—Extension	31	6	3	0	1	0
4347.3	Student Photography Services for Montgomery County Public Schools—Extension	26	2	13	2	11	2
8523.1	Binding Equipment and Supplies				N/A		
8521.1	Printing Equipment	4	0	2	0	-	0
7050.12	Photographic Equipment and Supplies—Extension	10	1	2	0	7	0
4971.1	Out of School Time Academic Support and Enrichment Programs	55	10	23	7	3	0
7102.7	Automotive Batteries—Extension	7	1	9	0	1	0
VA-240110-SECO	Two-Way Radios				N/A		
9810759	Homecoming and Prom DJ Services				N/A		

Bid Activity Report December 11, 2025

		No. of	No. DBE	Total No.	Total No. of DBE	Total No.	Total No. of DBE
BID/RFP No.	BID NAME	Vendors Mailed	Vendors Mailed	of Bids Received	Bids Received	of Bids Awarded	Contracts Awarded
1134.5	Occupational Therapy and Physical Therapy Services for Students with Disabilities—Extension	18	6	20	6	8	ς,
4291.4	Interpreting Services for Deaf/Hard of Hearing Individuals—Extension	34	61	19	10	15	8
4890.1	Music and Art Therapy Services—Extension	4	2	3	2	2	0
9743.2	Provide Roof Inspection and Repair Services at Various Facilities—Extension	4	1	4	1	3	1
7195.5	Computer Supplies—Extension	11	4	11	4	3	1
M023-47002- 230000625	Wireless Access Points—Extension				N/A		
MO26-47001- 260000923	Core Routers Switches	12	0	5	0	1	0
MO26-47002- 260001094	Firewalls	12	0	9	0	1	0
4022.8	On-Call Painting Services for Various Facilities—Extension	14	10	9	9	4	1
4478.1	English Language Arts and Mathematics Curricular and Instructional Materials, Elementary and Middle Schools—Extension	52	9	36	3	1	0